

## THE 2010 *JIBS* DECADE AWARD

The Selection Committee for the *JIBS* Decade Award is pleased to announce that the article “The Determinants of Trust in Supplier-Automaker Relationships in the U.S., Japan and Korea” by Jeffrey H. Dyer (Brigham Young University) and Wujin Chu (Seoul National University) has been selected as the winner of the 2010 *JIBS* Decade Award.

The award, sponsored by Palgrave Macmillan, is designed to recognize the most influential paper published in the *Journal of International Business Studies* ten years prior and is presented at the annual AIB conference. In order to be considered for the *JIBS* Decade Award, an article must be one of the five most cited articles published in *JIBS* for the year being considered.

This year’s Selection Committee members were Paul Beamish (Chair, selected by the *JIBS* Editor-in-Chief), the current AIB Program Chair Tatiana Kostova, and the previous AIB Program Chair Torben Pedersen. *JIBS* Editor-in-Chief Lorraine Eden was an ex officio, non-voting committee member. The Selection Committee examined total citations, total number of journals citing the paper, and total number of leading journals (excluding *JIBS*) citing the paper to determine the top five most cited articles. The statistics were gathered by Deanna Johnston, *JIBS* Editorial Assistant. The Committee read and discussed the top five nominees and then voted on the winning article.

In recommending the award-winning article, the Committee Chair noted that: “*The Dyer & Chu paper is a very well-crafted paper that deals with the complicated issue of how to build trust in a relationship. The article includes a high-quality theoretical discussion on the determinants of trust and it presents a scale for measuring trust. The database on supplier relationships is unique and very appropriate for testing the particular model. All in all, a great and very coherent piece of work that tackles an important and challenging issue in international business research.*”

A *JIBS* Decade Award session where the authors and two or three invited scholars will discuss the winning paper will be held at the upcoming 2010 AIB Annual Meeting in Rio de Janeiro, Brazil. A reception honoring the Decade Award winning paper and its authors will also be held as part of the closing reception at the conference. We hope that you will join us in Rio to attend these events; the date and times will be available at <http://aib.msu.edu/events/2010/> when the conference program is finalized.

A reprint of the award winning article, together with the authors' commentary, will be published in the first issue of the 2011 volume of the *Journal of International Business Studies*.

For more information on the 2010 *JIBS* Decade Award, please contact *JIBS* Editor-in-Chief Lorraine Eden at [editor-in-chief@jibs.net](mailto:editor-in-chief@jibs.net).