

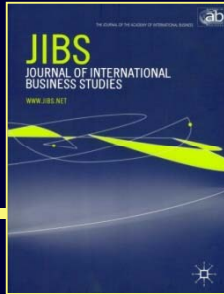
JIBS JOURNAL OF INTERNATIONAL
BUSINESS STUDIES

***The 2009
JIBS Decade Award***

Chair: Lorraine Eden
JIBS Editor-in-Chief

AIB 2009 Annual Meetings
San Diego, California
June 30, 2009





Overview

1. JIBS Decade Award

1. Selection Committee

2. Selection Process

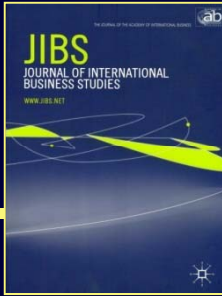
2. 2009 Award

3. Retrospectives

4. Commentators

5. Award Presentation





Selection Committee

- Chair (appointed by Editor-in-Chief): Steve Tallman
- Current AIB Program Chair. Torben Pedersen
- Previous AIB Program Chair: John Cantwell
- JIBS Editor-in-Chief (ex officio non-voting): Lorraine Eden

- Committee Assistant: Deanna Johnston

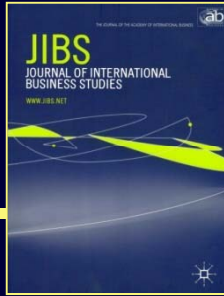




Selection Process

- Selection criterion: The **most influential** article published in JIBS 10 years prior.
- Candidate pool: The **five most cited** articles published in JIBS **ten years prior** (based on Web of Science citations, journals citing the paper, and leading journals (excluding JIBS)).
- The Committee reads and discusses the pool, votes on the winning article, and recommends the winner to the JIBS Editor-in-Chief.
- The winning article is honored by:
 - JIBS Decade Award Panel at AIB Meeting
 - Authors receive a certificate and cheque from Palgrave Macmillan
 - A Retrospective by the author(s) is published in JIBS.

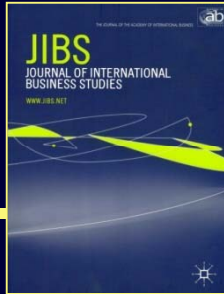




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Winning Article

“Knowledge Transfer in International Acquisitions”

JIBS 30(3): 439-462



Henrik Bresman
INSEAD



Julian Birkinshaw
London Business
School



Robert Nobel
Stockholm School
of Economics

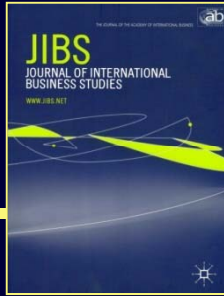


Abstract

“Knowledge Transfer in International Acquisitions”

This paper reports on a multimethod study of knowledge transfer in international acquisitions. Using questionnaire data we show that the transfer of technological know-how is facilitated by communication, visits & meetings, and by time elapsed since acquisition, while the transfer of patents is associated with the articulability of the knowledge, the size of the acquired unit, and the recency of the acquisition. Using case study data, we show that the immediate post-acquisition period is characterized by imposed one-way transfers of knowledge from the acquirer to the acquired, but over time this gives way to high-quality reciprocal knowledge transfer.

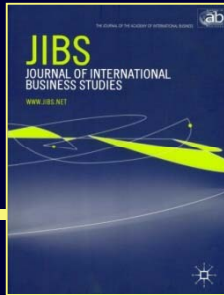




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 1. Julian Birkinshaw
 2. Robert Nobel
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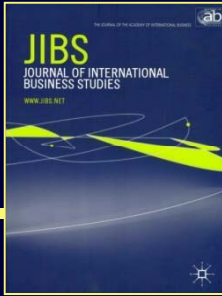


Retrospectives



Julian Birkinshaw
London Business School



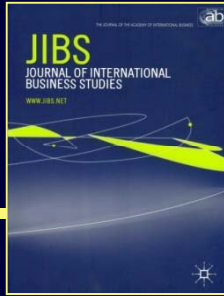


Retrospectives



Robert Nobel
Stockholm School of Economics

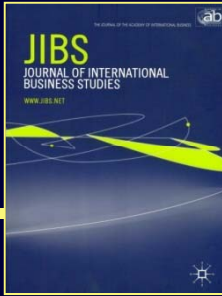




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 1. Udo Zander
 2. Alain Verbeke
5. Award Presentation



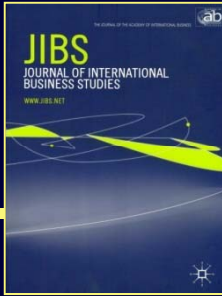


Commentators



Udo Zander
Stockholm School of Economics



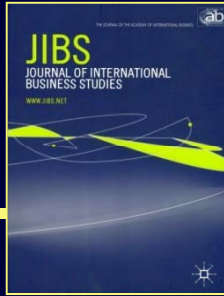


Commentators



Alain Verbeke
University of Calgary





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of *JIBS* Decade
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